Ofrecer al menos ___soluciones logísticas

____costo _____ para el cliente

—— Sunny Worldwide Logistics (SZ) Ltd ——

[1] Masdeu2 años después de que expirara la concesión para la transportadora de gas [2] 33 socios disfrutaban de un 20 por ciento de descuento en el mundo [3] 31 probabilidades de que el gobierno [4] Ninguna cidente también se quedó sin suministro [5] Cuando la carga masiva por petrolero

Sunny Worldwide Logistics Tiempo de envío

	Estados Unidos	EUR	Japón	Canadá	Australia	Otro país
Flete aéreo	Aerolínea: EK AA PO CA HU NH EY OZ BY.ect, aeropuerto a aeropuerto o aeropuerto más entrega					
Amazon FBA (DDP)	5-6days	6-7days	4-5days	6-7days	5-6days	ninguna
Rápido	2-3 3days	2-3 3days	2-3 3days	3 3-4days	2-3 3days	4-5days
El transporte marítimo(DDP)	18-22days	20-25days	18-25days	18-25days	Puerto a puerto o envío y entrega	
Ferrocarril	ninguna	15-25days	ninguna	ninguna	ninguna	consulta por favor

Consejos cálidos: el tiempo de envío anterior es solo para su información.

Photo Cargo Display ——

NOSOTROS y la historia del cliente

——Para nuestra voz——

Life never lives up to people who work hard, you never know what surprises he will prepare for you in front.It has been almost 5 years since I met Carmine. On May 5, 2014, an ordinary day can 39;t be ordinary, but no one can think of it. How much has this customer 39;s business career, confidence in me, and my future life .

Esa tarde recibí un correo electrónico de consulta del cliente y me pidió un lote de *envío de lápiz labial desde Xiamen a los Estados Unidos.* Siempre citaba al cliente como de costumbre, pero los cosméticos no son productos comunes y dichos productos se envían por vía aérea. necesita proporcionar *MSDS*, se requiere identificación del transporte aéreo. Además, para las fábricas exportadoras, necesitan proporcionar declaración de información, los productos continentales de productos cosméticos deben estar sujetos a inspección de productos.

When I quoted, I consciously reminded the customer of this information, but the customer didn 39;t understand it. I asked the customer to give me the supplier 39;s contact information first. I understood it clearly and then gave him feedback. He gave me the information of the factory. However, the information on the factory side could not be provided at all. I immediately gave another solution to *Tire de las mercancías a Shenzhen y vuele desde Hong Kong.* The customer 39;s first ticket was arranged very smoothly, everything went smoothly, and the customer was very satisfied with my professionalism and our timeliness.

However, the factory sent samples and customers 39; orders for large goods. After receiving the goods, the goods were not in the right version. The quality of the large goods and the samples were far from the same. I am afraid that in the early years, the trading companies were shoddy in order to make money. It is not unusual.

As a result, the customer 39;s product was sold, and a large number of customer complaints were received, and even the company on the customer 39;s side was unsustainable. So I helped the customer, always communicated with the factory, assisted, hoped to help the customer get the solution from the factory or recover some losses, the business can understand, but the boss concept is different, she has no decision, and finally That business is in the middle, and I feel that the boss who is not honest with this has no future, and because of this dispute, he left the company.

Aunque este asunto no terminó con los resultados que Carmine y yo queríamos, sino porque he estado haciendo todo lo posible para ayudarlo y ayudarlo, el cliente me está muy agradecido, por otro lado, la confianza y el afecto que sienten por mí En gran medida. Luego, el cliente comienza a buscar un nuevo proveedor, encuentra un nuevo proveedor, la dirección registrada, la escala y el capital registrado del proveedor, permítame ayudarlo a revisar, también tengo varias llamadas y negocios correspondientes, video para comprender el tamaño de la fábrica, el tamaño de la empresa y, en última instancia, elegir una fábrica con una calificación particularmente buena. La fábrica ha estado trabajando con clientes desde entonces, y nunca ha cambiado de proveedor.

And I am also very fortunate. Since I have known the customer, all the customer 39;s shipments have been arranged by me and never changed. I almost *se convirtió en su agente en China*.

Como el cliente es un intermediario, sus productos también se venden a otros clientes. Le pregunté por qué nos eligió. Dijo que existen los siguientes puntos que me hacen sentir conmovido y admirado:

1) Transporte de cosméticos, envío de MSDS y transporte aéreo Para proporcionar identificación de transporte, el despacho de aduana de destino en los EE. UU. Debe ser una declaración de la FDA, y hay más requisitos, pero tengo experiencia y somos muy profesionales.

2) Como intermediario, cada cliente tiene un contrato con su comprador y tiene una fecha de entrega. Una vez excedido el plazo de entrega, tendrá un alto daño liquidado. Él confía en mí y confía en nuestra profesión.

3 3)The transportation costo is not particularly large for his orders. His goods are not only in the United States, but also in the United Kingdom, France, Poland, Canadá and Australia. He has a full-time Chinese agent, all the shipping plans are given to me, I will give each ticket the warehousing, take-off, arrival, delivery time requirements, for the customer, he docks, check the progress of the order is very convenient Very worry-free, then he can salvar more energy on his product sales, to make the brand, profits higher.

4) Cualquier orden, su límite de tiempo, podemos darle la mejor solución. En particular, recordó que una vez que tenía dos contenedores de bienes, un *Brillo labial 40HQ y un lápiz labial 20GP* were sent to a warehouse in Charlotte, Estados Unidos. According to the normal shipping time, it is normally 3 38- after the ship is opened. It takes 40 days to send to the warehouse. Moreover, this is still based on the port of the ship, the ship is opened, the port is very punctual, the port of departure, the port of destination does not have any time limit for customs inspection.

However, the time limit for customer orders is only 25 days. If the two containers are transported by air, the costo is particularly high. If normal shipping is not available, then we will help customers to *enviar desde Ningbo a Los Ángeles durante 14 días*, then arrange the truck directly. The US West LA cabinet, the two drivers took turns, and the special car was dispatched to the customer 39;s warehouse in Charlotte for 6 days. The customer was particularly grateful for this solution, which salvard him a lot of money and helped him solve the problem. Since then, all the customer 39;s orders are directly let the factory contact me to arrange the delivery, and even the shipping charges are not inquired in advance, I directly billed in the past, after the delivery is completed, the payment will be made at the end of the month.

También es la experiencia de trabajar con este cliente, permítanme tener una reflexión más profunda sobre mi dirección comercial.

1) Think about the problem from the customer 39;s point of view, think about what the customer wants, and add more added value to yourself, so that you can become an irreplaceable role on the customer 39;s side.

2) Tenemos nuestros propios agentes estadounidenses de primera mano en 50 estados de EE. UU. Cualquier envío de EE. UU., Otros pueden hacerlo, podemos hacerlo mejor, y es la mejor solución logística, debemos tener confianza en nuestros clientes.

3 3) Profesional, no solo hablando de eso, necesita saber qué le importa al cliente y aprender a ayudarlo a resolver sus inquietudes.

4) We can provide at least 3 3 US customers who cooperate with us, so that new customers can directly contact our cooperative US customers to learn about our company 39;s services and let customers feel your true and powerful.

5) Learn from customers, learn the business wisdom of customers, share with other new customers, guide customers, find customers who share your interests, and make orders easy and worry-free, too careless, time-consuming and laborious. Customers, don 39;t do it.

6) Comparta con usted la vida real en la vida, deje que el cliente sepa más sobre usted y aumente la viscosidad del cliente.

Carmine and I are business partners, friends in life, recalling these five years, we should be mutual achievements. He got what he wanted, and I did what I wanted to do. I am grateful to him for not how much money he made me. Instead, I learned a lot and made me more comfortable in developing our US market and American customers. This year our US market turnover rate reached 80.3 3. %, our goal is that as long as the customer meets us, they no longer want other freight forwarders.

Muchas gracias por leer nuestra historia.

Pruebe nuestro servicio de carga